NOTHING TO INJURE---ALL TO RELIEVE There is nothing in the composition of

Look For The Red

Trade Mark



Accept Substitute

to injure the most delicate system, while there is a most effective combination of ingredients to relieve pain and eliminate from the body conditions which cause pain.

GUARANTEED TO RELIEVE

Colds, Headaches, LaGrippe, Influenza, and the Pains of Neuralgia, Lumbago and Rheumatism.

A FEW CENTS MORE THAN THE ORDINARY At All First Class The "Lax" Gently Acts Box 15 Tab Box 15 Tablets

Richmond Daily Register S. M. SAUFLEY, Editor and Proprietor

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The Low Cost of

white paper and printing the adwhite paper at the small cost that complete page delivered into the Should Old Acquaintance Be Forgot_____Borsford home by invitation. That is to say, the readers of this newspaper buy a paper because they Advertising Space want to read it and because they Few advertising men know that know they get more for their advertising space in newspapers money at 2 or 3 cents than any-

to reach the consumer. It is a price. That is what makes the fact and the only reason that ad- advertising so valuable to the advertising was ever created was vertiser, provided they have the because wise and shrewd men right message, the right illustralearned that they could buy white tion, and the right merchandis-

space in publications at a mini- ing plan back of the advertising. mum cost and because of the mes Newspaper advertising is by age they would put into that far the most economical method ace they could make a profit on to reach the consumer,-William transaction and make the ad- H. Rankin. President Wm. H. sing a real investment in Rankin Advertising Agency in production of sales and good will. Newspaperdom.

IN nearly every line production has been

hardest job ahead is to find a market in

peace times for what those factories turn out.

Money is made—not in manufacturing—but

in selling. Yet selling seldom receives the

The number of factories a manufacturer can

build—the profit he can earn—are limited by

the amount of merchandise for which he can

If demand can be kept ahead of production, a

profitable market is sure. And the one way to

keep demand ahead of production is by adver-

tising — teaching the public to use more of

In the past the South has bent her energies on

manufacturing. The marketing of her prod-

ucts were largely left to others who took the

raw materials and staples and converted

them into specialties, trade-marked, adver-

tised and sold them. And, invariably, it is the

selling of specialties that pays the wide margin

of profit and the selling of staples that pays

Greater profits - keeping conditions in our

hands instead of on them-depend upon our

marketing our goods as well as upon our mak-

The South's cotton goods should be known by

brand-names in Detroit just as we know and

buy the various makes of automobiles pro-

duced by the citizens of that enterprising

Lumber, of which the South is the Nation's

greatest possessor, will be needed for recon-

struction and the merits of our various woods

The South is the greatest fat-producing sec-

tion of America. In the vegetable oils from

her cotton-seed, peanuts and soy beans she

produces more fat than all the dairy cows of

'America-more fat than all the hogs slaught-

ered in a year. More Southern-made and

marketed compound lards and salad oils

would bring additional millions into Dixie.

should be convincingly told by advertising.

attention it deserves.

find a profitable market.

your goods.

the slim.

ing them.

Michigan city.

increased on account of the war. The

Following is the program of the Men's Glee Club of the Univer-

GLEE CLUB PROGRAM

sity of Kentucky who will be heard in the Normal Chapel Tuesday evening at 8 o'clock: PROGRAM Star Spangled Banner____Key Our Old K. U. Medley of Favorite Songs Prof. C. A. Lampert Messrs, Bell, Dahringer, Sullivan, Anderson Saxaphone Sextet _____Selected Messrs. Woodward, Hawkins, Baughman, Decoursey, Fendley, Riley Messrs. Fendley, Dahringer, Riley

Mr. Anderson Deep River ____Lucas Swing Along _____Cook In these days of high cost of Exhortation ----- Cook Mr. Clem and Club vertiser could not print a full- Fruitful Discourse-Mr. Clem. page advertisement and buy the Whistling Solo ______Selected newspapers charge him for the Quartet ______Selected

Club

Good Night

Revival at Whites Station

Dr. A. Sidney Venable, of Meris by the far the economical way thing else they could buy at that cer county, is conducting revival services at Silver Creek chapel, near Whites Station. Large audiences are attending and much interest manifested. Come and near this great preacher.

> LOST-Friday evening, on or illness. near carnival grounds a handsome diamond ring. Liberal re-

Cane syrups, coffees and all the other epi-

curean delights for which the South is famed

would find a bigger demand if backed by ade-

Marketing our products as well as making

them would furnish work for the hands and

brains of our returning sons — provide room

for the tallest ambition and stop the emigra-

tion to the North and West of the talented

There was a time when we could sell the

merchant and let him push the goods. But to-

day the hardware, grocery and drug stores

will carry from 2,000 to 10,000 different items.

Wise manufacturers are marking their goods

so that they can be recognized — telling the

public about their merits and inducing the

folks to pull them off of the shelves. And in

this respect, at least, an ounce of "pull" is

The advertising agencies of the South have

had years of experience in advertising and

marketing many commodities. They know,

the methods that have proved successful, be-

cause their whole time is engrossed with the

Their contact with leading manufacturers in

many lines has made them intimate with

various methods of winning trade-methods

of securing distribution - fighting substitu-

tion. It is their business to know how busi-

Their services cost nothing. They are paid a

commission by the publishers to make adver-

tising profitable to the manufacturer. It will

be a revelation to many business men to know,

the varied forms of assistance these agencies

can render-information on markets, con-

tainers, trademark law, distribution methods,

dealer cooperation, service in preparing

booklets, copy-writing and real information

on the value of different classes of advertising

Pushing any one is impossible.

worth a pound of "push."

problems of selling.

ness is being built.

media,

automatically fix a profitable price.

and ambitious.

quate advertising. And such a demand would,

The Hardest Job in Every Business,

The number of sheep in the UnitedStates has increased about four million in ten years.

Eskimos eat the stomachs of deer, with their contents, to supply the vitamines in their der.

Lottie Mae, little daughter of Mr. and Mrs. Grank Prewitt, is recovering from a several days

FOR RENT-Two rooms furward for return to Miss Mary Al- nished or unfurnished. 511 E. 116-2 Main street. Phone 936.

AT THE MOVIES



Story of a Butterfly

That Touched the Flame Brilliant screen artist that she s. Louise Glaum never approach ed, at least in histrione impres siveness, the characterization which she is to offer at the local theaters Tuesday, according to the New York critics who have seen "Sex." As Adrienne Remault. dazzling butterfly of the Frivol ity Roof, Miss Claum is a scintillant, entrancing picture as volatile, as radiant as life can be in the wild nocturnal vortex of Manhattan. Then, as a different Adrienne, married, devoted to her husband and her home she gives a poignant insight into the heart of the woman who is destinued to pay for despoiling happiness of others by the destruction of her own castle of dreams. The climax of "Sex" is said to be one of the most tremendous scenes ever staged for the film

"King Spruce" a Perfect

Fit for Mitchell Lewis does Holman Day, the noted au- 266, thor, know Maine, the locale of in the Pine Tree State and edu- rich, good cook who can bake pies cated at Collay College. Maine's and cake. Iprincipal institution of learning. Mr. Day has written for the past 20 years of people with whom he over Richmond Welch Co., suit came in contact every day, peo- able for light housekeeping. Se ple whose mannerisms and mode O. L. Arnold or call 921. 115-6 of living differentiate them from the populace of every other sec-

tion of the country. Though a resident of the city Mr. Day is familiar with the back woods country and the peculiar folk that inhabit it. It is they h visualized in the greatest of hi novels, "King Sprace," the pi turization of which starring Ma Mitchell Lewis is the special at traction at the local theaters to

See a full-rigged schooner-al sails set-go crashing onto the rocks; see the burning of another vessel at sea and a girl's heroirescue of the man she love These are just three of the gripping incidents that make Irvin Willat's "Partners of the Tide which comes to the local theatre Wednesday one of the greatest pictures of the year. It's Hodkinson release,

KIRKSVILLE

Farmers are very busy plantng corn and setting tobacco. Mr. Jonah Cox has his house almost completed.

Mrs. Clay Blakeman and Mr Mrs. Frank Wheeler attended a family reunion in Danville on Frilay at the home of Mr. Jack

Mr. Rufus Blakeman has purchased a nice bunch of small

Mrs. Carrie Todd and Son Burnett, spent Sunday at the home of Mr. and Mrs. Jim Coy. Many from this place attended

the recital at Muncy's Store on Thursday and Friday night. Among the players were, Master Russell and Mason Pope, Burnett Todd, I. T. Turner and Beulah Mae Turner.

Mr. J. H. Fitzgerald spent Saturday and Sunday in George-

The pupils of Mrs. Carriel Todd's room will give a play on Tuesday night, May 24, entitled the "Tom Thumb Wedding. About 40 tots are in this play and it is hoped every one will come and enjoy an evening of fun of home talent play.

Tickets now on sale at Stockton's drug store for the University of Kentucky Glee Club Concert to be given in the Normal chapel Tuesday evening at 8 114-2

WANTED!

10,000 Hens and Roosters!

Sell your Poultry now, as the market is sure to go lower. We will send our truck for your Poultry. We also buy eggs.

KENNEDY PRODUCE CO.

Classified Advertisements will be inserted at the rate of TWO CENTS A WORD, minimum charge 25 cents.

Positively no advertisement will be accepted unless accompanied by the cash except from those who run regular ledger accounts. When an advertiser withholds his name and substitutes a letter or number, all replies should be addressed to such letter or number, as the Daily Register is not at liberty to disclose the identity of the advertiser.

WANTED -50 PRINT-ERS-Union or non-union, job men, tariff men, linotype and monotype keyboard and caster operators in Open Shop working 48 hours per week. Pay from \$30 to \$45 per week according to ability. Contract given for a year or more. Transportation refunded after three months employment. Continuous guaranteed. Write or wire The Standard Printing Co., Incorporated, Louisille, Ky.

WOULD buy a good milk cow As Tom Moore knew every must be gentle and at the right nook and crasny of Ireland, so price. Thos. A. Shelton, phone

most of his popular novels. Born WANTED-At the Kenmad-

FOR RENT-Two nice rooms

WANTED-Waiter, male, Ken nadrich Restaurant.

LOST-Black mare mule, 10 hands high; reward for return to Algin Brandenburg, Star Route Richmond Ky., or phone 37-W

CANDYMAKING business. Start at home. Everything furnished. Men-women. \$30 weekly. Bon-Bon Co., Philadelphia, Pa.

Hanning Baggage laxi City Transfer Co. Phones 94 and 469

TINNING — ROOFING — GUTTER-ING — SHEET METAL WORK — 30 YEARS' EXPERIENCE I can make anything from a tin cup up. Give me a trial. Satisfaction guaranteed.

Mrs.T. T. Covington

L. A. Fenell

Lexington

W. M. THOMAS Shop on Third Street, next to Moore's Blacksmith Shop **FLOWERS**

BANK



Spectacles, Eyeglasses Kryptoks, Artificial Eyes,

Invisible Bifocal Len FOURTH and CHESTNUT,

The Daily Register is authorized to innounce the following as candidates or office subject to the primary elec-ion August 6, 1921, and the regular section November 8 1921: DEMOCRATIC CANDIDATES For County Attorney JOE P. CHENAULT

Political Announcements

For Commonwealth's Attorney WM. J. BAXTER BEN A. CRUTCHER of Clark County For County Judge G. B. ANGEL For County Clerk R. O. MOBERLY HUGH SAMUELS For Tax Commissioner BEN R. POWELL WILL M. ADAMS CHARLES MARTIN For Circuit Clerk JAMES W. WAGERS VAN BENTON

For Magistrate-3rd District G. C. BURGIN ROBERT GOLDEN For City Attorney EUGENE MOYNAHAN

For Chief of Police CLAUDE DEVORE JAMES P. POTTS

From Courthouse Ward

W. C. ENGLE EMMETT TAYLOR WILLIAM H. BURGESS For County Judge W. K. PRICE

By a Constant Study of Details Always With An Eye to Improvement

we have built a commercial service so well organized and systematized that it can be depended upon to function with the accuracy and precision of a smoothly running machine. The business interests of Richmond always come first at the

MADISON NATIONAL

Don't ship when you can realize as much money

at home!

THE FRENCH BROS BAUER CO.__

L. & N. Depot

Louisville, Ky. V. M. Cox, Manager.

Staples & Staples, Inc.

Chesman and Company, Nelson, Chattanooga, Tenn. Ferry-Hanly Advertising Co., New Orleans, La. Johnson and Dallis Company, Atlanta, Ga. Staples and Staples, Inc., Richmond, Va. Thomas Advertising Service, The, Jacksonville, Fla,

Basham Company, Thomas E., Louisville, Ky.

Cecil, Barreto and Cecil, Richmond, Va.

Chambers Agency, Inc., New Orleans, La.

Write, wire or phone any of the accredited advertising agencies of the South and arrange a conference

with them to discuss how to increase sales. Let them help you solve the hardest job uhead

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